

CAPTURING THE VALUE OF YOUR BUSINESS

With Ed Barone

Preparing to exit your business is a
“Process not an Event”!

Over 70% of business owners are over age 50 and have most of their assets tied up in the business, hoping to sell it in 3 to 15 years to fund their retirement plans. The business typically represents 60-80% of the business owner's net worth. If you are a business owner looking to maximize the value of your business and learn about the business exiting process, consider joining us for this half day workshop.

Exit Planning Process:

Financial Readiness - what is the Net Value Needed from your exit to maintain your lifestyle and create a legacy for heirs?

- Mental Readiness - There are 5 types of business transfers, which one aligns with your exit goal?
- Owner Dependence - How dependent is the business on you?
- Creating a business that can continue without you, can increase the value of your business

Are you ready to take the next steps
to maximize your business?

Are you a business owner who has spent the last 10 – 30 years launching and growing a successful business, but are now thinking of how you will exit the business and maximize its value for your retirement and your heirs? At the conclusion of this value-packed workshop, you will walk away with tools to assess where you are now and the key steps you will need to take to maximize the sale price of your business when you decide to exit and move on. The sooner you plan for your desired outcome, the more likely you will achieve those results.

March 12, 2024
Doors open 8:30am
Presentation from 9-10am

The Lowry Room
James V Brown Library
19 E 4th Street
Williamsport, PA 17701

Please RSVP to
Info@EGWealth.com

CE Credits may be
available for CPAs,
Attorneys, CFPs

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owners are over age 50 and
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As entrepreneurs, we know how to be reactive, but we also know the best way to win is to plan. We help to avoid those blindspots

If you are a business owner who is considering exiting your business in the next 3 to 15 years, it is important to start planning for your exit as early as possible.

This will allow you to maximize the value of your business and ensure that you have a smooth transition to retirement.

A Certified Business Exiting Consultant (CEBC), like Ed Barone, can help you develop an exit strategy that aligns with your goals and protects your family's financial future.



Ideal Audiences:

Perfect for groups of growth-oriented business owners and leaders, including:
Business Peer Groups
Industry Associations
Trusted Advisor Groups

Scan the QR Code to take our Business Exit Readiness Quiz



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