



**Al W. King III,**  
Co-Founder, Co-Chairman and Co-Chief Executive Officer,  
South Dakota Trust Company, LLC  
and SDTC Related Companies

Al W. King III is the Co-Founder, Co-Chairman and Co-Chief Executive Officer of South Dakota Trust Company LLC (SDTC) and SDTC Related Companies with offices in South Dakota, New York, Wyoming, Nevada and Westport, CT. SDTC is a national trust boutique serving wealthy families from 54 countries and 47 states. SDTC currently has more than \$135 billion in assets under administration.

Mr. King was previously Managing Director and National Director of Estate Planning for Citigroup. Mr. King was also the Co-Founder and Vice Chairman of Citicorp Trust South Dakota. Mr. King also previously served as Director of Financial and Estate Planning for Coopers and Lybrand in Stamford, Connecticut.

Mr. King is the Co-Vice Chairman of the Editorial Board of *Trusts & Estates* Magazine. He has been a member of the Editorial Board for over 30 years. Mr. King has been inducted into the National Association of Estate Planners & Councils (NAEPC) *Estate Planning Hall of Fame* as an Accredited Estate Planner (AEP), Distinguished. Mr. King previously served on the Board of Directors for NAEPC and is the Former Chairman of the NAEPC Foundation Advisory Board. He is currently a member of both the NAEPC webinar and publications committees. He is also a member of several groups and organizations including the Society of Trust and Estate Professionals (STEP), the International Association of Advisors in Philanthropy (AiP), New York Philanthropic Advisors Network (NYPAN), Fairfield County and New York City Estate Planning Councils, etc. In addition, he is frequently published and quoted by several publications on various Estate Planning topics and addresses several professional organizations, special interest groups, and general audiences on the subject of estate and trust planning.

Mr. King received a Bachelor of Arts cum laude from Holy Cross College, a Juris Doctor from Syracuse University College of Law and an LL.M. in Tax Law from Boston University School of Law.



# Co-Chairmen and Co-Chief Executive Officers

## Selected List of Speaking Engagements:

NY State Banker's Association (Marketing and Estate Planning Seminars)  
 National AICPA Personal Financial Planning Conference  
 National Conference of CPA Practitioners  
 NY State Society of CPAs Personal Financial Planning Conference (95-96)  
 NAPFA - Advanced Planners Conference (Williamsburg, VA)  
 Institute of Certified Financial Planners (NYC)  
 International Association of Financial Planners  
 National Fortress Conference (Dallas)  
 American Association of Retired Persons  
 American Association of Independent Investors  
 Connecticut Estate and Gift Tax Council  
 Connecticut Society of CLUs  
 CPAs in Industry Society (Ohio)  
 Financial Executives Institute (NJ)  
 Long Island Federation of Women's Clubs  
 California CPAs  
 Colorado CPAs  
 Los Angeles CPAs - October 1996  
 New Jersey State CPA Society Seminar 1996, 1997  
 Million Dollar Round Table Conference - June 1997  
 Hawaii Tax Institute - October 1997  
 American Bar Association - August 1997, 1998  
 Nevada Estate Planning Council  
 Estate Planning Councils: Hartford, Westchester, Rockland, Miami  
 Maryland Bar Association  
 Bank Administration Institute (BAI)-March 2002  
 President Bush Inaugural Dinner Sponsored by Salomon Smith Barney  
 The Planned Giving Council of Central Florida - September 19, 2002  
 NY State CPA's Estate Administration Conference NYC - May, 2003  
 NYC Trusts & Estates Magazine Conference - October 20, 2003  
 Nevada Estate Planning Council – January, 27 2004  
 Long Island Estate Planning Council – September, 2004  
 International Forum – January, 2005  
 Red River Estate Planning Council (ND) – February, 2005  
 NYU Tax Institute – July, 2005  
 Citeo Seminar – October 2005  
 San Francisco CPA/Bar Alliance  
 Tri-State LINC CPA Society  
 New York State Bar Association  
 Florida Bar Association

Cleveland Clinic Donors  
 Sacred Heart University Alumni  
 Merrimac College Alumni  
 Hofstra University Alumni  
 Syracuse University Alumni  
 Holy Cross College Donors  
 Bridgeport Hospital Medical Staff  
 Various Rotary and Jaycees Events  
 Several Fortune 500 Companies  
 Florida Bar (Business Section)  
 New York CPA Network (NYC)  
 Florida CPAs  
 Denver CPAs  
 San Francisco CPAs - October 1996  
 Chicago CPAs - November 1996  
 New York Society of CPAs PFP Seminar - June 1997  
 New York City Bar - June 1997  
 Washington County Hospital Association  
 National AICPA PFP Technical Conference - 1999  
 Institute for Private Investors (NYC 2001)  
 Long Island Bar Association (2001)  
 Naples, Florida Estate Planning Council-March 2002  
 Fairfield County Connecticut Estate Planning Council - Oct 15, 2002  
 AIG Adv. Pl. Seminars LI, NYC, NJ, Westchester County Feb/Mar 03  
 NY CPA's Closely-Held Group - June, 2003  
 UNCW Institute for Tax and Investment Planning – November 2003  
 Southern California (Orange County) Estate Planning Council – March, 2004  
 South Dakota Estate Planning Council – November, 2004  
 Producers Group – February 2005  
 AXA Advisors (PPG) – March 2005  
 Los Angeles STEP Chapter – May 2006  
 Lorman (Buffalo and NYC) 2006  
 Million Dollar Round Table – June 2006 (San Diego)  
 Naples Estate Planning Council – September 2007  
 Lorman Teleconference – November 2006  
 Heckerling Luncheon – January 2007 (Orlando)  
 AXA Equitable Agents – Feb 2007 (Boca Raton)  
 Lorman – February 2007 (NYC)  
 NYCLE – May 2007  
 American Bar Association (ABA) Webinar – August 2007

InfoVisa Technology Conference – Key Note Speaker – Sept 2007 (TX)  
 Hawaii Tax Institute – Oct 2007  
 Notre Dame Tax Institute 2007  
 Heckerling Insurance - January 2008  
 AICPA Tax Strategies for the High-Income Individual (Las Vegas, NV) – May 2008  
 AALU Annual Meeting (D.C.) – May 2008  
 Financial Events International – Advanced Trust Planning (NYC) – 2008  
 Family Office Seminar (Aventura, FL) – May 2008  
 STEP (San Francisco) - September 2008  
 NAEPC Webinar - September 2008  
 Hawaii Tax Institute - October 2008  
 Heckerling Luncheon – January 2009 (Orlando)  
 Lorman - February 2009  
 Rockland County Estate Planning Council – February 2009  
 WTAS Webinar – February 2009  
 NAEPC Webinar – March 2009  
 Wealth Counsel Annual Meeting (Chicago, IL) – August 2009  
 Institute for Private Investors (New York, NY) – December 2009  
 Family Office Exchange Webinar – January 2010  
 Heckerling Luncheon – January 2010 (Orlando)  
 Ventura County EPC - May 2010  
 American Bar Association (ABA) Webinar - June 2010  
 Interactive Legal Webinar- September 2010  
 Hawaii Tax Institute- October 2010  
 South California Tax Institute- October 2010  
 NAEPC Annual Conference- November 2010  
 Heckerling Luncheon- January 2011 (Orlando)  
 Family Office Exchange (FOX)- February 2011  
 NYCPA Family Office Group- February 2011  
 Estate Planning Council of San Gabriel Valley- March 2011  
 Todorovitch Lecture- March 2011  
 Estate Planning Council of New York City's Estate Planner's Day- May 2011  
 Hawaii Tax Institute on Estate Planning – December 2011  
 Heckerling Luncheon- January 2012 (Orlando)  
 Southern Arizona Estate Planning Council – March 2012  
 Sioux Falls Estate Planning Council – April 2012  
 Family Office Exchange Webinar – May 2012  
 West River Estate Planning Council – June 2012  
 CalCPA Peninsula/Silicon Valley Annual Estate Planning Symposium – July  
 Hawaii Tax Institute – November 2012



# Co-Chairmen and Co-Chief Executive Officers Selected List of Speaking Engagements (cont'd):

Fargo Estate Planning Council – November 2012  
 Bergen County Estate Planning Council – November 2012  
 Heckerling Luncheon – January 2013  
 Southern Nevada Estate Planning Council – March 2013  
 Central New York Estate Planning Council – May 2013  
 2013 Business and Economic Forum – May 2013  
 Minnesota CLE's Probate and Trust Law Conference – June 2013  
 Lorman's New Era of Estate Planning in New York – July 2013  
 Hawaii Tax Institute – October 2013  
 Inland Empire Estate Planning Seminar – November 2013  
 Heckerling Luncheon – January 2014  
 STEP 4<sup>th</sup> Annual Institute on Tax, Estate Planning & the Economy – January 2014  
 New York IPI Roundtable – April 2014  
 Ave Maria School of Law – April 2014  
 Northern Florida (Jacksonville) Estate Planning Council - May 2014  
 San Francisco IPI Roundtable – September 2014  
 Society of FSP Webinar – September 2014  
 Trusts & Estates Magazine Webinar - October 2014  
 Hawaii Tax Institute – November 2014  
 Heckerling Luncheon – January 2015  
 STEP 5<sup>th</sup> Annual Institute on Tax, Estate Planning & the Economy – January 2015  
 New York IPI Roundtable – March 2015  
 Advisors In Philanthropy Conference – April 2015  
 American Bar Associations Webinar – June 2015  
 Million Dollar Roundtable – June 2015  
 Penn Mutual Symposium – June 2015  
 Northwestern Mutual Symposium – June 2015  
 Guardian's BRC Symposium – August 2015  
 Notre Dame Tax & Estate Planning Institute – September 2015  
 North County San Diego Estate Planning Council – October 2015  
 Westchester Estate Planning Council – December 2015  
 Heckerling Institute on Estate Planning – January 2016  
 Lenox Advisors, Inc. Presentation – February 2016  
 Berks County Estate Planning Council – March 2016  
 South Dakota Law Review Symposium – April 2016  
 Desert Estate Planning Council – April 2016  
 Palm Springs Luncheon – April 2016  
 Trusts & Estates Magazine Webinar – April 2016  
 Tiger 21 Meeting – May 2016  
 Boston Estate Planning Council – May 2016

Sioux Falls Estate Planning Council - May 2016  
 PAC Seminar for Professionals – June 2016  
 Tiger 21 – June 2016  
 IPI Roundtable – June 2016  
 Fusion Collaboration – July 2016  
 MSSB Presentation – September 2016  
 Advisors in Philanthropy – September 2016  
 FPPC – SALLI Fund Services – September 2016  
 42<sup>nd</sup> Annual Notre Dame Tax & Estate Planning Conference – October 2016  
 Hawaii Tax Institute – November 2016  
 Heckerling Institute on Estate Planning – January 2017  
 Boston Estate Planning Council – April 2017  
 Western Dakota Estate Planning Council (North Dakota) – May 2017  
 Hofstra Private Wealth & Taxation Institute – May 2017  
 CalCPA Estate and Trust Planning Conference – July 2017  
 Allied Professionals Summit – September 2017  
 SALLI Fund Conference – October 2017  
 Lehigh Valley Estate Planning Conference – October 2017  
 Heckerling Institute on Estate Planning – January 2018  
 NYSSCPA International Taxation Conference – January 2018  
 Mercer County Estate Planning Council – February 2018  
 STEP Naples – February 2018  
 Hawaii Tax Institute – November 2018  
 Heckerling Institute on Estate Planning – January 2019  
 Sacred Heart University High Net Worth Conference – June 2019  
 FPA of Orange County – October 2019  
 Hawaii Tax Institute – November 2019  
 Heckerling Institute on Estate Planning – January 2020  
 Family Office Association – May 2020  
 Trusts & Estates Magazine Webinar – June 2020  
 Trusts & Estates Magazine Webinar – September 2020  
 Family Office Exchange Webinar – November 2020  
 Trusts & Estate Magazine Webinar – January 2021  
 Trusts & Estates Magazine Webinar – April 2021  
 Heckerling Institute on Estate Planning – May 2021  
 Morgan Stanley Presentation (Mid-Atlantic Region) – April 2021  
 Morgan Stanley Presentation (Midwest Region) – April 2021  
 Morgan Stanley Presentation (Southeast Region) – May 2021  
 Morgan Stanley Presentation (New England Region) – May 2021  
 Morgan Stanley Presentation (Central Region) – May 2021

Morgan Stanley Presentation (Northwest Region) – May 2021  
 Morgan Stanley Presentation (Northwest Region) – May 2021  
 Trusts & Estates Magazine Webinar – June 2021  
 Morgan Stanley Presentation (Southwest Region) – May 2021  
 UBS Advanced Planning Group Webinar – June 2021  
 UBS Kreiner Group Webinar – June 2021  
 STEP Webinar – September 2021  
 South Dakota Trust Association Fall Forum – October 2021  
 Family Office Exchange Webinar – November 2021  
 Sioux Falls Estate Planning Council – March 2022  
 Hawaii Estate Planning Council – March 2022  
 Heckerling Institute on Estate Planning – March 2022  
 New York Estate Planning Council – April 2022



# Co-Chairmen and Co-Chief Executive Officers

## Selected List of Publications:

### **Recent Selected Publications:**

- “Twelve Frequently Overlooked Trust Planning Considerations” June 2022 [Trusts & Estates](#) magazine
- “Does a Perpetual trust Need a Perpetual Private Foundation?” April 2022 [Trusts & Estates](#) magazine
- “Flexible Trusts to Deal With Future Uncertainties” January 2022 [Trusts & Estates](#) magazine
- “Unique Trends and Approaches to Charitable Giving” November 2021 [Trusts & Estates](#) magazine
- “Zero Tax Trusts?” September 2021 [Trusts & Estates](#) magazine
- “Important Trust Trends” June 2021 [Trusts & Estates](#) magazine
- “Interesting Trends With Millennials and Trusts” February 2021 [Trusts & Estates](#) magazine
- “Is a Wealth Tax in Our Future?” December 2020 [Trusts & Estates](#) magazine
- “The Uniform Voidable Transactions Act – Continue to Be Aware” October 2020 [Trusts & Estates](#) magazine
- “How Long-Term Trusts Can Assist With Uncertainties Like Covid-19” August 2020 [Trusts & Estates](#) magazine
- “Safety of Client Trust Assets” June 2020 [Trusts & Estates](#) magazine
- “Marinating Control in an Uncertain Environment” June 2020 [Trusts & Estates](#) magazine
- “Can a Grantor Have His Cake and Eat It Too?” November 2019 [Trusts & Estates](#) magazine
- “An Update on Third-Party Discretionary Interest Planning with Spendthrift” October 2019 [Trusts & Estates](#) magazine
- “Privacy vs. Secrecy” August 2019 [Trusts & Estates](#) magazine
- “Trust Designs in Light of Kaestner And Other Trends” May 2019 [Trusts & Estates](#) magazine
- “Interesting Trends with Modern Trusts: Income vs. Estate Taxes” December 2018 [Trusts & Estates](#) magazine
- “Decanting is a Popular Strategy, But Don’t Ignore Several Key Consideration” August 2018 [Trusts & Estates](#) magazine
- “Trends and Opportunities for NRAs With U.S. Beneficiaries” June 2018 [Trusts & Estates](#) magazine
- “Does Estate Tax Repeal Really Matter?” December 2017 [Trusts & Estates](#) magazine
- “Are Incentive Trusts Gaining Popularity?” October 2017 [Trusts & Estates](#) magazine
- “A Trust for Every Asset” August 2017 [Trusts & Estates](#) magazine
- “The Trust Spendthrift Provision – Does it Really Protect?” December 2016 [Trusts & Estates](#) magazine
- “Be Aware of the Uniform Voidable Transactions Act” October 2016 [Trusts & Estates](#) magazine
- “The Private Family Trust Company and Powerful Alternatives” February 2016 [Trusts & Estates](#) magazine



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## Selected List of Publications (cont'd):

- “Drafting Modern Trusts” December 2015 [Trusts & Estates](#) magazine
- “Domestic Trust Situs Opportunities for International Families” October 2015 [Trusts & Estates](#) magazine
- “Trust Options for Residential Real Estate” August 2015 [Trusts & Estates](#) magazine
- “Charitable Giving with Non-Charitable Trusts” June 2015 [Trusts & Estates](#) magazine
- “Should you keep a trust quiet (silent) from beneficiaries?” April 2015 [Trusts & Estates](#) magazine
- “Trusts without Beneficiaries – What is the Purpose?” February 2015 [Trusts & Estates](#) magazine
- “Myths About Trusts & Investment Management: The Glass is Half Full!” December 2014 [Trusts & Estates](#) magazine
- “Defend Against Attacks on DAPTs” October 2014 [Trusts & Estates](#) magazine
- “What’s Trending in the Estate Planning World” August 2014 [Trusts & Estates](#) magazine
- “Trust Planning in 2012 and Beyond” May 2012 [Trusts & Estates](#) magazine
- “State Premium Tax Planning” June 2011 [Trusts & Estates](#) magazine
- “Private Trust Company 101” April 2011, Family Office Exchange (FOX) [FOXConnects](#)
- Family Office Exchange (FOX): Fall Forum Resource Center White Paper – “The Modern Dynasty Trust: Flexibility and Control”
- Family Office Exchange (FOX): Fall Forum Resource Center White Paper – “Trust Administration of the Ultra Wealth: The Private Trust Company and Other Key Alternatives”
- Family Office Exchange (FOX): Fall Forum Resource Center White Paper – “Modernizing an Existing Irrevocable Trust: Reformation, Modification and Decanting”
- Family Office Exchange (FOX): Fall Forum Resource Center White Paper – “Large Domestic Insurance Premiums: Do Not Forget to Plan for the State Premium Tax”
- Family Office Exchange (FOX): Fall Forum Resource Center White Paper – “Directed Trusts, Trust Protectors & Special Purpose Entities”
- “Delegated Vs. Directed Trusts” July 2006 [Trusts & Estates Magazine](#)
- “The PPLI Solution (Chapter 6: “Trust Administration: The Domestic Advantage”)” February 2005 [Bloomberg Press](#)
- “Estate Planning and the State Premium Tax” February 2005 [AUS](#)
- “What Does the 2001 Tax Relief Act and Estate Tax Phase-Out Mean for the States? It Is Not a Rosy Picture – the Impact Is Already Dramatic!” March 2004 [Nebraska Lawyer](#)
- Footnoted: “Dynasty Trusts and the Rule Against Perpetuities” 116 [Harvard Law Review](#) 2588 (2003)
- “Freezers - our Future Coffins” August 2002 [Trusts & Estates Magazine](#)
- “How To Play the Current Downturn – And Plan for a Decade of Evolving Estate Tax Rules” January 2002 [Trusts & Estates Magazine](#)
- “Non-Disclosure Agreements – Help or Hindrance to a Client’s Planning” August 2001 [Trusts & Estates Magazine](#)
- “Multi-Disciplinary Practices Important due to Economic, Tax Uncertainty” August 2001 [Trusts & Estates Magazine](#)
- “Death Tax Uncertainty Makes Flexible and Family Value Estate Planning More Important Than Ever” January 2001 [trusts & Estates Magazine](#)
- “Smart Start - Establishing A Dynasty Trust in South Dakota” November 2000 [Departures Magazine](#)
- “South Dakota Dynasty Trust” June 2000 [Millionaire](#)
- “Population Trends, New Wealth Creation and HR 10 are Keys to the Future” January 2000 [Trusts & Estates Magazine](#)



## Co-Chairmen and Co-Chief Executive Officers Selected List of Publications (cont'd):

“Changing the Situs of a Trust: Shopping for Income Tax Savings” September 1999 [Trusts & Estates Magazine](#)

“A Generation Skipping Trust: Unlimited Duration? Why Not?” June 1999 [Trusts & Estates Magazine](#)

“Delegating Responsibility: Trustees Explore The Once Taboo” March 1999 [Trusts & Estates Magazine](#)

“Modern Trusts Are Being Created With More Flexibility Resulting in Assets Remaining in Trusts for Longer Periods of Time” January 1999 [Trusts & Estate Magazine](#)

“Sale to a “Defective” Trust Application as a Life Insurance Technique” April 1998 [Trusts & Estate Magazine](#)

“The Modern Dynasty Trust: Flexibility is more important than ever” January 1998 [Trusts & Estates Magazine](#)

“Trust Forum Shopping: The Next Generation” August 1997 [Trusts & Estates Magazine](#)

“Who benefits from the Suspension of Sec 4980A’s Excise Tax?” April 1997 [Trusts & Estates Magazine](#)

“Dynasty Trust” September 1996 [The CPA Journal](#)

“Trust Planning: Experts Critical Analysis of the Dynasty Trust, A Unique Planning Device to Preserve and Create Wealth” June 1996 [Insights and Strategies CCH](#)

“Dynasty Trust Planning and Your Artwork” May 1996 [Christie’s Auction News](#)

“Dynasty Trusts: What the Future Holds for Today’s Technique” April 1996 [Trusts & Estates Magazine](#)

“When to Consider a Corporate Trustee” Part II December/January 1996, [AICPA Planner](#)

“When to Consider a Corporate Trustee” Part I November 1995 [AICPA Planner](#)



## Co-Chairmen and Co-Chief Executive Officers Selected List of Publications (cont'd):

### Tapes and Published Outlines Available:

1997 Million Dollar Roundtable - Atlanta, Georgia (Dynasty Trusts)

1998 American Bar Association Advanced Drafting Meeting - Dallas, Texas (Dynasty Trusts)

1998 Texas Bar Association Advanced Drafting Meeting - Dallas, Texas (Dynasty Trusts)

1999 National AICPA Technical PFS Conference - Las Vegas, Nevada (Dynasty Trusts)

2000 Sky – TV Net Worth (Dynasty Trusts)

2000 Salomon Smith Barney National Sales and Marketing Focus (Dynasty Trusts)

2004 Society of Financial Services Professionals (SFSP) – "Park Avenue Meets Main Street: Family Office Techniques for the Millionaire Next Door" DVD

2005 International Forum – "Advanced Planning with a Modern Corporate Trustee"

2006 Society of Financial Services Professionals (SFSP) – "Advanced & Creative Estate Planning (with a Modern Corporate Trustee) in an Uncertain Tax and Economic Environment"

2006 Million Dollar Round Table – "Creative Uses of Life Insurance in Trust Planning" San Diego

2007 AALU National Webinar – "Creative Uses of Life Insurance in Trust Planning"

2008 AICPA Tax Strategies for the High-Income Individual- May 9, 2008 – "Selection of Domestic Trust Jurisdictions: Does It Make A Difference?"

2009 Family Office Metrics Webinar – "The 21st Century Private Family Trust Company"

2009 Institute for Private Investors (IPI) – "2010: Uncertainty Means Opportunity for Modern Trust Planning"

2010 Family Office Exchange (FOX) Webinar – "The 21<sup>st</sup> Century Family Bank Dynasty Trust: What, Why, When, Where, How, Who?"

2015 Million Dollar Round Table – "Unique & Creative Uses of Modern Trusts Involving Investments and Insurance"

2016 42<sup>nd</sup> Annual Notre Dame Tax and Estate Planning Institute – "Creating Modern Trust Structures: The Different Ways They Should Be Used"